

The Pacific Institute[®], Inc.

International Client List

Getting to be “Best of the Best” is one thing – staying there is quite another.
Here are some of our “Best” with maximum staying power, from around the world.

COMPUTER / HIGH TECHNOLOGY / TELECOMMUNICATIONS AWA Defense Industries; British Telecom; Bull HN Information Systems Ltd; Canon Australia; Compaq Computer Manufacturing Ltd; CSC Computer Sciences Ltd; Digital Equipment Company Ltd; Guna Electro Indonesia; Hewlett Packard Ltd; Jabil Circuit Ltd; L M Ericsson; M/A Com Ltd; McDonnell Information Services Ltd; Monolith, Inc.; Motorola; Nortel; Oracle, Precision Circuits; Sprint; Telstra - Commercial & Consumer, Network Operations, Corporate International & Enterprises, Mobile Communications; Verizon;

MANUFACTURING / MINING / OIL AND GAS 3M UK plc; Alcoa of Australia Ltd; AOC International Ltd; Australian Paper; BASF, China; BHP Steel & Minerals Group; BNFL; BOC Ltd; BP Chemicals Ltd; BP Oil Ltd; British Gas; Bruck Textiles; Cabot Plastics Ltd; Caterpillar, Inc.; Coats Viyella plc; Coca Cola Australia, Hungary and Indonesia; Colgate Palmolive; Containers Packaging; CT Light & Power; Effem Foods / Uncle Bens / Mars Confectionery / Master Foods; EMI M&D Services, Entergy, Inc.; Federal Mogul, Inc.; Fisher & Paykel, NZ; FoodLion, Inc.; Ford Australia; Gas & Fuel Corporation Victoria; Greenbushes Mine; Halliburton, Inc.; Harley Davidson; Haymond Reese; Hella; ICI plc; Johnson & Johnson; Kraft Foods: Milk Marketing Board; Nestle Dairy; Northeast Utilities, Inc.; Northern Foods Ltd; Nylex Malaysia; Pedigree Petfoods Ltd; Peters Foods; Phillips Petroleum Company - Norway, Germany; Pilkington Optronics Ltd; Royal Doulton plc; RTZ Ltd; SASOL, South Africa; Scottish Nuclear; Scottish Power; Shell - Norway, Scotland; Sime Darby Australasia; SPC; Sunbelt Transformer, Ltd.; Tubemakers Water; United Biscuit plc; Valero, Inc.; Western Mining Corp; Whitbread plc;

FINANCIAL SERVICES/ INSURANCE 1st Choice Credit Union; AFLAC International Japan; AMI - New Zealand; Amro Bank; Bank Bintang Indonesia; Bank of America; Bank of Scotland; BankWest; Canada Life, Inc.; Citibank NA; Clydesdale Bank; Commercial Union; Concentra Financial, Canada; Countrywide Bank New Zealand; Institute of Chartered Accountants; Investors Group, BC, Canada; Lend Lease; MLC; National Australia Bank; Ned Bank - South Africa; Parkhills BDO; Prudential Corporation; Prudential Insurance Thailand, Hong Kong, Singapore; Renault Financial Services; Washington Trust Bank; Westpac;

UTILITIES / SERVICES / GOVERNMENT Auditor General Department WA; Australia Post; Australian Army; Australian Defense Industries; Australian National Railways; Australian Taxation Office; Boston Edison; Boulder County, Colorado; British Columbia Ministry of Forests, Canada; British Columbia Timber Sales, Canada; City of Fresno, CA; City of Portland, Oregon; City of Tempe, Arizona; City of Whittlesea, England; Country Fire Authority, England; Cucamonga Valley Water District, CA; Department of Health and Human Services, Texas; Defense Intelligence Agency, WA, D.C.; Dept of Justice; Fremantle Port Authority; Indian Point Energy Center (nuclear); James A. Fitzpatrick Nuclear Power Station; Job Corps; LA Water & Power; Los Angeles County Sheriff's Department, CA; Lotteries Commission; MINEDUC (Ministry of Education), Guatemala; Monterey County, California; National Defense Industrial Assn. (NDIA); Nueces County Sheriffs Department, Texas; New Zealand Customs; NSW Police; Office of Corrections; Oregon National Guard; Regional District of Nanaimo, BC, Canada; River Bend Nuclear Power Station; Royal Australian Navy; State of California Depart-



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ment of Corrections; State of Nebraska Dept. of Labor; State Revenue; Surrey County Council; Taupo City Council, New Zealand; Tennessee Valley Authority; Terminal Systems, Hong Kong; Transmission Services, Westport Shipyards; United States Library of Congress; Victoria Police; WA Fire & Rescue; Western Massachusetts Electric; Western Power;

EDUCATION– PUBLIC / PRIVATE / COLLEGES & UNIVERSITIES Apache Junction School District, AZ; Bates Technical College, WA; Bryan College, CA, KS & MO; Charleston Community School District, IL; City College, FL; Columbia Basin Community College, WA; Daymar Colleges, KY; Deer Valley Unified School District, AZ; Draughon's Junior Colleges, KY; Eagle Gate Colleges, UT; Education Dept of Western Australia; Dept of Employment Education & Training, UK; Gene Juarez Academy, WA; Indiana Business College, IN; MANCAT, Manchester, UK; Mesa Public Schools, AZ; National American University; Paradise Valley Unified School District, AZ; Phoenix Elementary School District, AZ; Sanford Brown College; Snowflake School District, AZ; St. John Unified School District, AZ; South University; University of Southern California; University of Washington; Virginia College, AL/FL/MS; W&R SETA, South Africa;

RETAIL / HOSPITALITY / REAL ESTATE / ENTERTAINMENT / HEALTHCARE / AUTOMOTIVE Austereo; Bayside Mitsubishi; Beaudry RV; Beautorepairs; Benchmark Hospital Group; Boddie-Noell Enterprises; Boehringer Mannheim Ltd; Bunnings Stores; Burswood Resort & Casino; Carmichael Ford; Century 21; Ciba Geigy Pharmaceuticals Ltd; Coles Myer Ltd; Country Comfort Management Hotels; Decatur Memorial Hospital, IL; Dream Dinners; Elan Corporation plc; Ethicon; John Brown plc; Fresenius Medical Care; Glaxo SmithKline; Graham Hospital; Grand Casino; Joondalup Resort Hotel; Hallmark Cards; John L. Scott Realtors; McEwans Stores; Mossy Automotive; National Association of REALTORS®; NHK National Broadcasting Corp of Japan; RTM Corporation; Sam Penna Toyota & Honda; Smith & Nephew Medical Ltd; Spaghetti House Restaurant; Television Corp of Singapore; Toyota; The Vines Resort; Victoria Racing Club; Wesfarmers; Yakima Valley Memorial Hospital, WA; Zeneca Ltd.;

ENGINEERING / AEROSPACE / CONSTRUCTION / TRANSPORTATION Aer Lingus; Boeing, Inc.; British Aerospace; British Rail; City Rail; Eaton Corporation; GKN OffHighway, UK; Jeppeson; NASA - Ames Research Center/Edwards Air Force Base; New Mexico Department of Transportation; Schneider National Trucking; State Transit; Tanks & Drums Group.